

README for Replication files for Long-term and lasting impacts of personal initiative training on entrepreneurial success

Francisco Campos, Michael Frese, Leonardo Iacovone, Hillary C. Johnson, David McKenzie, Mona Mensmann

** Analysis was carried out in Stata version 18.0

***** SURVEY INSTRUMENTS *****

** The "questionnaires" folder include:

* In-person survey questionnaire: LongTermInPersonFollowup_English.pdf and LongTermInPersonFollowup_French.pdf

* Phone survey questionnaire: LongTermPhoneSurvey_English.pdf and LongTermPhoneSurvey_French.pdf

* Short-term questionnaires are in the World Bank data library:
<https://microdata.worldbank.org/index.php/catalog/2860/related-materials>

***** DATASETS *****

*** RAW DATA

** Short-run raw data files

* BL_raw_an_old.dta - Baseline dataset

* FU1_raw_an_old.dta - Follow-up 1 dataset

* FU2_raw_an_old.dta - Follow-up 2 dataset

* FU3_raw_an_old.dta - Follow-up 3 dataset

* FU4_raw_an_old.dta - Follow-up 4 dataset

** Long-run raw data files

* final_dataset_ipv2.dta - Long-run in-person dataset

* final_dataset_psv2.dta - Long-run phone survey dataset

* nonrespondedata.dta - Data collected about non-responders to in-person survey

*** FINAL DATA

* If you just wish to run the tables and figures, and not reconstruct the data, then you can just run file AnalysisTogo.do or just set

* the section Data_Analysis to 1 in the MasterLongRun.do file (line 80) and set the other sections to 0.

* Togoanalysisdata.dta - dataset you can start with to just reproduce tables and figures

***** STATA DO FILES *****

- * MasterLongRun.do - the master do file that can be used to run all of the other do files
- * ConstructShortrun.do - merges together the baseline and four short-run follow-ups
- * CleanShortrun.do - gets the variables from the short-run dataset needed for this paper
- * CleanLongrun.do - combines the in-person and phone long-run surveys with the earlier rounds of data
- * VariableConstructionTogo.do - constructs the outcomes used in the analysis
- * AnalysisTogo.do - replicates all Figures and Tables in the paper

***** STATA ADO FILES *****

* These are provided in the packages folder, and are copies of downloadable Stata add-on packages. These include:

- * eststo - package for collecting results and making tables
- * mat2txt - package for outputting matrices as tables
- * pdslasso - package used for post double-selection lasso estimation (note this in turn relies on rlasso and other included components)
- * grc1leg - for combining multiple figures and giving them a common legend
- * winsor2 - for winsorizing data
- * cibar - for graphing means by treatment with confidence intervals
- * qreg2 - for quantile regressions
- * distinct - checks for distinct cases

**** Code Locations for Figures and Tables

*** All Tables and Figures are produced by the file AnalysisTogo.do. Tables and Figures are clearly indicated, and appear at

*** the following lines:

** Figure 1: 21

** Figure 2: 110

** Table 1: 242

** Table 2: 412

** Table 3: 799

** Figure A1: 919

** Table A1: 1080

** Table A2: 1116

** Table A3: 1203

** Table A4: 1276

** Table A5: 1301

** Table A6: 1355

** Table A7: 412

** Table A8: 1405

** Table A9: 1503

** Table A10: 1556